

**MOBRIDGE REGIONAL HOSPITAL**

**SUBJECT: Financial Assistance Policy**

**NO:**

Mobridge Regional Hospital and Clinic’s mission is to provide Professional Care with a Personal Touch. As part of that commitment, Mobridge Regional Hospital and Clinic appropriately serves patients in difficult financial circumstances and offers financial assistance to those who have an established need to receive medically necessary medical services.

Financial Assistance is defined as healthcare services provided at no charge or at a reduced charge to patients who do not have nor cannot obtain adequate financial resources or other means to pay for their care. This is in contrast to bad debt, which is defined as patient and/or guarantor who, having the financial resources to pay for health care services, has demonstrated by their actions an unwillingness to resolve a bill. The granting of financial assistance shall be based on an individualized determination of financial need, and shall not take into account race, creed, gender, national origin, disability, age, social immigrant status, or sexual orientation.

**Purpose**

This policy serves to establish a fair and consistent method for uninsured and under-insured patients to apply and be considered for financial assistance related to emergency and other medically necessary hospital care.

For the purpose of this policy, terms below are defined as follows:

**Applicant:** Patient or other individual responsible for payment of the patient’s care who seeks financial assistance.

**Bad Debt:** The cost of providing care to persons who are able but unwilling to pay all or some portion of the medical bills for which they are responsible.

**Financial Assistance:** The cost of providing free or discounted care to individuals who cannot afford to pay all or a portion of their hospital medical bills based on the eligibility rules identified in this Policy.

**Gross Charges:** The full established price for medical care provided to patients.

**Income:** Family income is determined using the Census Bureau definition which uses the following income when computing federal poverty guidelines:

- Includes earnings, unemployment compensation, worker’s compensation, Social Security, Supplemental Security Income, public assistance, veterans’ payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and miscellaneous sources;
- Noncash benefits (such as food stamps and housing subsidies) do not count;

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- Determined on a before-tax basis;
- Excludes capital gain or losses; and,
- If a person lives with a family, includes the income of all family members (non-relatives, such as housemates, do not count).

**Uninsured:** The patient has no level of insurance or third-party assistance to assist with meeting his/her payment obligations.

**Underinsured:** The patient has some level of insurance or third-party assistance but still has out-of-pocket expenses that exceed his/her financial abilities.

**Medically Necessary:** As defined by Medicare (services or items reasonable and necessary for the diagnosis or treatment of illness or injury).

**Measures to Publicize the Financial Assistance Policy**

Notification about financial assistance available from Mobridge Regional Hospital and Clinic which shall include a contact number shall be disseminated by Mobridge Regional Hospital and Clinic by various means, which may include, but are not limited to, the publication of notices in patient bills and by posting notices in emergency rooms, admitting and registration departments, hospital business offices. Mobridge Regional Hospital and Clinic also shall publish and widely publicize a summary of this Financial Assistance Policy on the facility website and in brochures available in patient access sites. Such notices and summary information shall be provided in the primary language spoken and any other language spoken by 5% of the community population serviced by Mobridge Regional Hospital and Clinic.

**Providers Covered Under This Policy**

All Mobridge Regional Hospital and Clinic employed medical providers rendering care at Mobridge Regional Hospital and Clinic are covered under this policy.

**Procedure**

For purposes of this policy, financial assistance refers to healthcare services provided by Mobridge Regional Hospital and Clinic without charge or at a discount to qualifying patients. The following healthcare services are eligible for financial assistance.

1. Emergency medical services provided in an emergency room setting;
2. Services for a condition which, if not promptly treated, would lead to an adverse change in the health status of an individual;
3. Non-elective services provided in response to life-threatening circumstances in a non-emergency room setting; and,
4. Medically necessary or non-medically necessary services, evaluated on a case-by-case basis at Mobridge Regional Hospital and Clinic's discretion.

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Eligibility for financial assistance will be considered for those individuals who are uninsured, underinsured, ineligible for any government health care program, and who are unable to pay for their care, based upon a determination of financial need in accordance with this Policy. The granting of financial assistance shall be based on an individualized determination of financial need, and shall not take into account age, gender, race, social immigrant status, sexual orientation, or creed. Mobridge Regional Hospital and Clinic shall determine whether or not patients are eligible to receive financial assistance for deductibles, co-insurance, or co-payment responsibilities.

**Eligibility Criteria for Financial Assistance**

Eligibility for Financial Assistance requires the complete cooperation of the applicant during the application process including:

1. Completion of the financial assistance application including all required documents.
2. Meet annual household income and family size criteria as set forth in the Federal Poverty Guidelines for the previous tax year.
3. A demonstrated inability to pay for services.

**Method of Applying for Financial Assistance**

It is preferred but not required that a request for financial assistance and a determination of financial need occur prior to rendering of non-emergent medically necessary services. However, the determination may be done at any point in the collection cycle. The need for financial assistance shall be re-evaluated at each subsequent time of services if the last financial evaluation was completed more than a year prior, or at any time additional information relevant to the eligibility of the patient for financial assistance becomes known.

Financial need will be determined in accordance with procedures that involve an individual assessment of financial need; and may:

- Include an application process, in which the patient or the patient’s guarantor are required to cooperate and supply personal, financial and other information and documentation relevant to making a determination of financial need;
- Include the use of external publically available data sources that provide information on a patient’s or a patient’s guarantor’s ability to pay (such as credit scoring);
- Include reasonable efforts by Mobridge Regional Hospital and Clinic to explore appropriate alternative sources of payment and coverage from public and private payment programs and to assist patients to apply for such programs;
- Include a review of the patient’s outstanding accounts receivable for prior services rendered and the patient’s payment history.

The patient is required to submit documentation of their financial status. The patient must submit a completed Financial Assistance Application.

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**NO:**

- As a minimum requirement, the patient must furnish a copy of last year's tax return or last three month's income.
- Accounts eligible for Financial Assistance are to be addressed within 240 days of first bill.

**Application Process**

Applicants who want to apply for financial assistance may apply by either requesting the application form or downloading and printing the financial assistance application form at no charge.

**Basis for Calculating the Amounts Generally Billed**

The amount the patient is expected to pay and the amount of financial assistance offered depends on the patient's insurance coverage and income. The Federal Income Poverty Guidelines will be used in determining the amount of the write-off and the amount charged to the patients. Amounts charged for emergency and medically necessary medical services to patients will not be more than the amount generally billed to individuals with insurance covering such care.

The basis for calculating amounts charged to patients Mobridge Regional Hospital and Clinic has chosen to use is the look-back method; based on actual past claims paid to Mobridge Regional Hospital and Clinic by Medicare fee-for-service together with all private health insurers. Mobridge Regional Hospital and Clinic will provide an itemized statement to the patient showing the charges and the discount amount applied to the patients account. The discount will be applied once the patient has submitted a complete application for financial assistance.

Mobridge Regional Hospital and Clinic's values of human dignity and stewardship shall be reflected in the application process, financial need determination, and granting of financial assistance. Requests for financial assistance shall be processed promptly and Mobridge Regional Hospital and Clinic shall notify the patient or applicant in writing within 30 days of receipt of a completed application.

There are instances when a patient may appear eligible for financial assistance discounts, but there is no financial assistance form on file due to a lack of supporting documentation. Often, there is adequate information provided by the patient through other sources which could provide sufficient evidence to provide the patient with financial assistance. In the event there is no evidence to support a patient's eligibility for financial assistance, Mobridge Regional Hospital and Clinic could use outside agencies in determining estimate income amounts for the basis of determining financial assistance eligibility and potential discount amounts. Presumptive eligibility may be determined on the basis of individual life circumstances that may include:

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**NO:**

1. State-funded prescription programs;
2. Homeless or received care from a homeless clinic;
3. Participation in Women, Infants and Children programs (WIC);
4. Food stamp eligibility;
5. Subsidized school lunch program eligibility;
6. Eligibility for other state or local assistance program that are unfunded (e.g., Medicaid spend-down);
7. Low income/subsidized housing is provided as a valid address; and,
8. Patient is deceased with no known estate.

Services eligible under this Policy will be made available to the patient on a sliding fee scale, in accordance with financial need, as determined in reference to Federal Poverty Levels (FPL) in effect at the time of the determination. The basis for the amounts Mobridge Regional Hospital and Clinic will charge patients qualifying for financial assistance is as follows:

1. Patients whose family income is at or below 100% of the FPL are eligible to receive free care for professional services rendered by a medical provider.
2. Patient whose family income is over 100% and below 200% of the FPL would be eligible for up to a 50% discount.
3. Patients whose family income exceeds 200% of the FPL may be eligible to receive discounted rates on a case-by-case basis based on their specific circumstances, such as catastrophic illness or medical indigence, at the discretion of Mobridge Regional Hospital and Clinic; however, the discounted rates shall not be greater than the amounts generally billed commercially insured patients. Once the patient has been deemed eligible, Mobridge Regional Hospital and Clinic will apply the FAP discount to the patient's account.

Mobridge Regional Hospital and Clinic's management shall develop policies and procedures for internal and external collection practices (including actions the hospital may take in the event of non-payment, including collections action and reporting to credit agencies) that take into account the extent to which the patient qualifies for financial assistance, a patient's good faith effort to apply for a governmental program or for financial assistance from Mobridge Regional Hospital and Clinic, and a patient's good faith effort to comply with his or her payment agreements with Mobridge Regional Hospital and Clinic. For patients who qualify for financial assistance and who are cooperating in good faith to resolve their discounted hospital bills, Mobridge Regional Hospital and Clinic may offer extended payment plans, will not send unpaid bills to outside collection agencies, and will cease all collection efforts. Mobridge Regional Hospital and Clinic will not impose extraordinary collections actions such as wage garnishments; liens on primary residences, or other legal actions for any patient without first making reasonable efforts to determine whether that patient is eligible for financial assistance under this Financial Assistance Policy. Reasonable efforts shall include:

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**NO:**

1. Validating that the patient owes the unpaid bills and that all sources of third-party payment have been identified and billed by the hospital.
2. Documentation that Mobridge Regional Hospital and Clinic has or has attempted to offer the patient the opportunity to apply for financial assistance pursuant to this policy and that the patient has not complied with the hospital's application requirements.
3. Documentation that the patient has been offered a payment plan but has not honored the terms of that plan.

**Collection Activity**

Mobridge Regional Hospital and Clinic will not engage in extraordinary collection actions before it makes a reasonable effort to determine whether a patient is eligible for financial assistance under this policy.

Reasonable efforts shall include:

1. Validating that the patient owes the unpaid bills and that all sources of third-party payment have been identified and billed by the hospital.
2. Documentation that Mobridge Regional Hospital and Clinic has offered or has attempted to offer the patient the opportunity to apply for financial assistance pursuant to this policy and that the patient has not complied with the hospital's application requirements.
3. Documentation that the patient has been offered a payment plan but has not honored the terms of that plan.

Extraordinary collections actions may include actions such as:

1. Wage garnishments;
2. Liens on primary residences; or,
3. Other legal actions.

If our collection agency identifies a patient is meeting financial assistance eligibility criteria, the patient's account may be considered for financial assistance. Collection activity will be suspended on accounts, and the financial assistance application will be reviewed. If the entire account balance is adjusted, the account will be returned. If a partial adjustment occurs, the patient fails to cooperate with the financial assistance process, or if the patient is not eligible for financial assistance, collection activity will resume.

In implementing this Policy, Mobridge Regional Hospital and Clinic's management shall comply with all other federal, state, and local laws, rules and regulations that may apply to activities conducted pursuant to this Policy.

The following charts will determine discounts based on the following charges:

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**NO:**

Clinic Professional Services ONLY – Patients whose gross household income falls below 100% of Federal Poverty Level will be considered for up to 100% discount on all clinics professional service charges. The following schedule will be utilized and updated annually for determining the Federal Poverty Guidelines.

Family Size	2023 FEDERAL POVERTY GUIDELINES Monthly Amount at Various Percentage Levels									
	Income Level 80%	Income Level 90%	Income Level 100%	Income Level 120%	Income Level 130%	Income Level 135%	Income Level 140%	Income Level 150%	Income Level 185%	Income Level 200%
1	\$ 11,664	\$ 13,122	\$ <b>14,580</b>	\$ 17,496	\$ 18,954	\$ 19,683	\$ 20,412	\$ 21,870	\$ 26,973	\$ 29,160
2	\$ 15,776	\$ 17,748	\$ <b>19,720</b>	\$ 23,664	\$ 25,636	\$ 26,622	\$ 27,608	\$ 29,580	\$ 36,482	\$ 39,440
3	\$ 19,888	\$ 22,374	\$ <b>24,860</b>	\$ 29,832	\$ 32,318	\$ 33,561	\$ 34,804	\$ 37,290	\$ 45,991	\$ 49,720
4	\$ 24,000	\$ 27,000	\$ <b>30,000</b>	\$ 36,000	\$ 39,000	\$ 40,500	\$ 42,000	\$ 45,000	\$ 55,500	\$ 60,000
5	\$ 28,112	\$ 31,626	\$ <b>35,140</b>	\$ 42,168	\$ 45,682	\$ 47,439	\$ 49,196	\$ 52,710	\$ 65,009	\$ 70,280
6	\$ 32,224	\$ 36,252	\$ <b>40,280</b>	\$ 48,336	\$ 52,364	\$ 54,378	\$ 56,392	\$ 60,420	\$ 74,518	\$ 80,560
7	\$ 36,336	\$ 40,878	\$ <b>45,420</b>	\$ 54,504	\$ 59,046	\$ 61,317	\$ 63,588	\$ 68,130	\$ 84,027	\$ 90,840
8	\$ 40,448	\$ 45,504	\$ <b>50,560</b>	\$ 60,672	\$ 65,728	\$ 68,256	\$ 70,784	\$ 75,840	\$ 93,536	\$ 101,120
Financial Assistance Discount	100%	100%	100%	80%	75%	70%	65%	60%	55%	50%

All Other Services - Patients whose gross household income falls below 200% of Federal Poverty Level will be considered for an allowable financial assistance write off. The following schedule will be utilized and updated annually for determining the Federal Poverty Guideline test:

Family Size	2023 FEDERAL POVERTY GUIDELINES Monthly Amount at Various Percentage Levels									
	Income Level 80%	Income Level 90%	Income Level 100%	Income Level 120%	Income Level 130%	Income Level 135%	Income Level 140%	Income Level 150%	Income Level 185%	Income Level 200%
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1	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	11,664	13,122	<b>14,580</b>	17,496	18,954	19,683	20,412	21,870	26,973	29,160
2	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	15,776	17,748	<b>19,720</b>	23,664	25,636	26,622	27,608	29,580	36,482	39,440
3	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	19,888	22,374	<b>24,860</b>	29,832	32,318	33,561	34,804	37,290	45,991	49,720
4	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	24,000	27,000	<b>30,000</b>	36,000	39,000	40,500	42,000	45,000	55,500	60,000
5	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	28,112	31,626	<b>35,140</b>	42,168	45,682	47,439	49,196	52,710	65,009	70,280
6	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	32,224	36,252	<b>40,280</b>	48,336	52,364	54,378	56,392	60,420	74,518	80,560
7	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	36,336	40,878	<b>45,420</b>	54,504	59,046	61,317	63,588	68,130	84,027	90,840
8	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	40,448	45,504	<b>50,560</b>	60,672	65,728	68,256	70,784	75,840	93,536	101,120
Financial Assistance Discount	95%	90%	85%	80%	75%	70%	65%	60%	55%	50%

**APPROVED:**  
Rena Tisdall, CFO

**DATE ISSUED:**  
10/1/2017

**DATE REVISED:**  
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